



## Huawei VDI (Virtual Desktop Infrastructure) Solution

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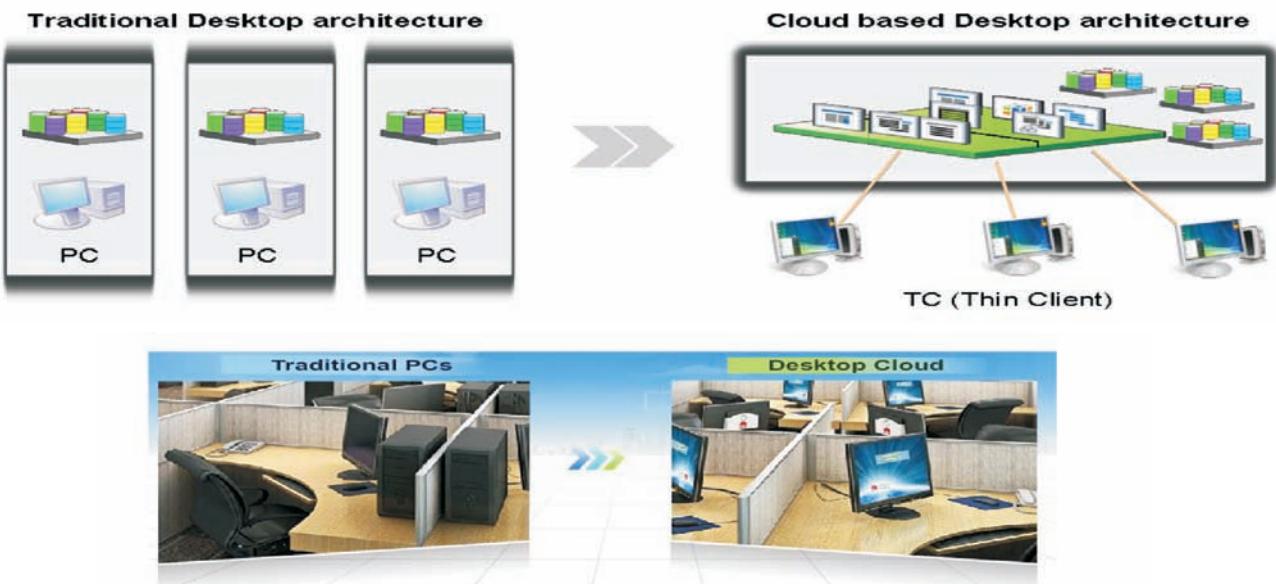
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## Overview

The Huawei VDI solution offers maximally shared computing resources and on-demand resource management. This solution virtualizes and centralizes the computing and storage resources (including CPU, hard drive, and memory) of PCs into a cloud computing data center so that end users can access their own "virtual PCs" using monitors and thin clients (Tcs).



## Customer Benefits

- Eliminate PC information security problems from worms, Trojan horses, and malicious data interception.
- Reduces PC TCO by 1/4 to 1/3.
- Revolutionizes PC maintenance by liberating help desk from repeated, low-value work.
- Simplify IT asset management processes and improve management efficiency.
- Builds a new IT infrastructure platform and gather experience for subsequent IT resource consolidation and service innovations.

## Best practice: World's largest commercial case of VDI



	Traditional Data Center	Cloud Computing Data Center	Effectiveness
Initial investment	100 servers + 10,000 PCs	390 servers + 10,000 TCs	40% CapEx saving
Power consumption	78 MW	22 MW	71% less
CPU usage	< 5%	> 60%	12-fold
Hardware deployment time	> 3 months	< 1 week	92% less
Maintenance efficiency	< 10 nodes/person	> 1000 nodes/person	100-fold

## Application Scenarios of VDI

Industry	Application Scenario	Requirement Description	Huawei Solution	Target Department
Government/Military/Police	Intranet, Internet, and secrete-involved network	Good management, strong security, and easy maintenance of storage media	<ul style="list-style-type: none"> <li>• Special USB control and audit</li> <li>• End-to-end security</li> <li>• Mature, large-scale commercial deployment and maintenance</li> </ul>	High-level manager; security department; technology department
Government	Administration service hall	<ul style="list-style-type: none"> <li>• Support for a large number of peripherals</li> <li>• Ease-of-maintenance</li> <li>• Energy conservation and emission reduction</li> </ul>	<ul style="list-style-type: none"> <li>• Compatibility with 95% of the industry's common peripherals</li> <li>• Mature and large-scale commercial deployment experience</li> <li>• Energy efficiency design with 20% lower than normal industry solutions</li> </ul>	Maintenance department; Administration department
Education.	Laboratory room	<ul style="list-style-type: none"> <li>• Low cost</li> <li>• Low energy consumption</li> <li>• Ease-of-maintenance</li> </ul>	<ul style="list-style-type: none"> <li>• End-to-end platform, reduces TCO and later investment in IT platforms</li> <li>• Energy consumption with 20% lower than normal industry solutions</li> <li>• Mature and large-scale commercial deployment experience</li> </ul>	Computer center
Enterprise	R&D department	<ul style="list-style-type: none"> <li>• Security</li> <li>• Ease-of-maintenance</li> <li>• Low energy consumption</li> <li>• Low TCO</li> </ul>	<ul style="list-style-type: none"> <li>• Complete security system and experience</li> <li>• Mature and large-scale commercial deployment experience</li> <li>• Energy efficiency design with 20% lower than normal industry solutions</li> <li>• 20% lower TCO in 5 years than normal industry solutions</li> </ul>	R&D management department; IT department
Enterprise	NOC	<ul style="list-style-type: none"> <li>• High-quality voice</li> <li>• Low energy consumption</li> <li>• Ease-of-maintenance</li> <li>• Quick deployment</li> </ul>	<ul style="list-style-type: none"> <li>• Industry-leading voice design and practices</li> <li>• Energy efficiency design with 20% lower than normal industry solutions</li> <li>• Mature and large-scale commercial deployment experience</li> <li>• Quick and large-scale delivery</li> </ul>	Business department; IT department
Finance/Electric Power	Call Center	<ul style="list-style-type: none"> <li>• High-quality voice</li> <li>• Low energy consumption</li> <li>• Ease-of-maintenance</li> <li>• Quick deployment</li> </ul>	<ul style="list-style-type: none"> <li>• Industry-leading voice designs and practices</li> <li>• Energy efficiency design with 20% lower than normal industry solutions</li> <li>• Mature and large-scale commercial deployment experience</li> <li>• Quick and large-scale delivery</li> </ul>	Business management department; IT equipment
Electric power/Energy	Business hall	<ul style="list-style-type: none"> <li>• Support for a large number of peripherals</li> <li>• Ease-of-maintenance</li> <li>• Energy conservation and emission reduction</li> </ul>	<ul style="list-style-type: none"> <li>• Compatibility with 95% of the industry's common peripherals</li> <li>• Mature and large-scale commercial deployment experience</li> <li>• Energy efficiency design with 20% lower than normal industry solutions</li> </ul>	IT department
Healthcare	Hospital	<ul style="list-style-type: none"> <li>• Information sharing</li> <li>• Ease-of-maintenance</li> <li>• Security</li> </ul>	<ul style="list-style-type: none"> <li>• Efficient information sharing platform for different doctors, hospitals, and health management institutions</li> <li>• Mature and large-scale commercial deployment experience</li> <li>• End-to-end security solution and practices</li> </ul>	High-level manager; IT department
Airport	Information release	Information display	<ul style="list-style-type: none"> <li>• Break-resistant and dust-proof designs</li> <li>• Remote maintenance system</li> </ul>	O&M department
Broadcast television	Office	<ul style="list-style-type: none"> <li>• Low-cost and large-capacity storage</li> <li>• Parallel processing</li> </ul>	<ul style="list-style-type: none"> <li>• SOD dramatically reduces storage costs</li> <li>• Proven efficient parallel processing capabilities</li> </ul>	Equipment running department

## Success Stories

Huawei, Zhejiang Mobile, Shanghai Unicom, Shanghai Government, Ministry of Public Security, Shanghai Zhabei Healthcare, UAE's Ministry of Interior